

Key Figures 2012

in CHF million except indicated		2008	2009	2010	2011	2012	Change from previous year in %
Income		25'749.8	24'946.9	25'040.3	24'858.8	24'998.8	0.6
↳ of which income before income from financial services business		24'732.0	23'958.4	24'080.4	23'893.6	24'076.9	0.8
↳ of which Migros retail sales		21'557.0	21'037.2	21'199.8	21'058.6	21'333.9	1.3
↳ of which income of the Cooperatives		15'387.6	15'221.8	15'164.2	14'661.9	14'524.0	-0.9
EBITDA¹ (earnings before interest, taxes, depreciation and amortisation)		2'096.8	2'278.4	2'315.7	2'116.2	2'177.4	2.9
as % of income	%	8.1	9.1	9.2	8.5	8.7	
↳ of which EBITDA of the retail and industry sector		1'869.3	2'039.2	2'001.8	1'791.2	1'901.5	6.2
EBIT¹ (earnings before interest and taxes)		1'112.9	1'153.1	1'176.2	979.0	985.6	0.7
as % of income	%	4.3	4.6	4.7	3.9	3.9	
Profit¹		700.7	846.3	851.6	659.3	724.2	9.8
as % of income	%	2.7	3.4	3.4	2.7	2.9	
Effect from pension plans after income tax		–	135.3	40.2	3.1	271.0	
Cash flow from operating activity		2'471.5	2'409.6	1'999.0	1'126.7	1'267.5	12.5
as % of income	%	9.6	9.7	8.0	4.5	5.1	
↳ of which cash flow of the retail and industry sector		1'887.4	1'494.5	1'855.1	1'347.4	2'045.3	51.8
Investments		1'673.9	1'479.5	1'490.2	1'265.3	1'224.8	-3.2
Equity		12'254.0	13'363.4	14'294.0	14'878.4	15'922.3	7.0
as % of balance sheet total	%	25.1	26.3	27.3	27.0	27.4	
↳ of which equity of the retail and industry sector		10'698.5	11'634.9	12'412.4	12'893.2	13'754.1	6.7
↳ as % of balance sheet total	%	56.0	59.5	62.1	63.6	63.8	
Balance sheet total		48'740.9	50'805.2	52'374.5	55'181.4	58'164.0	5.4
↳ of which balance sheet total of the retail and industry sector		19'088.1	19'564.0	19'973.1	20'256.8	21'567.8	6.5
Expenditure Migros Culture Percentage		119.7	114.1	114.9	117.6	125.0	6.3
Workforce (number of persons – annual average)	number	84'096	83'780	83'616	86'393	87'461	1.2
Migros Cooperatives (number of members)	number	2'055'044	2'074'259	2'086'294	2'091'188	2'111'084	1.0
Distribution network							
↳ Total Migros distribution sites	number	601	604	610	623	631	1.3
↳ Total Migros sales area	m ²	1'251'115	1'266'062	1'293'204	1'332'397	1'344'738	0.9
Apprentices	number	3'178	3'264	3'328	3'386	3'358	-0.8
Total sales sustainable labels incl. AdR²			2'018	2'149	2'288	2'614	14.2
Greenhouse gas emissions³	1'000 t CO ₂ eq	328.2	326.4	314.7	309.4	307.2	-0.7
Total energy consumption	GWh	1'626.4	1'629.9	1'630.4	1'595.5	1'588.2	-0.5
Kilometrage of rail transport	million km	10.1	10.3	10.6	10.1	9.9	-2.3
Operational waste	1'000 t	197.3	201.8	208.2	212.0	215.5	0.9
Customer returns	1'000 t	12.6	12.9	13.0	13.4	13.4	0.0

¹ Before effect from pension plans.

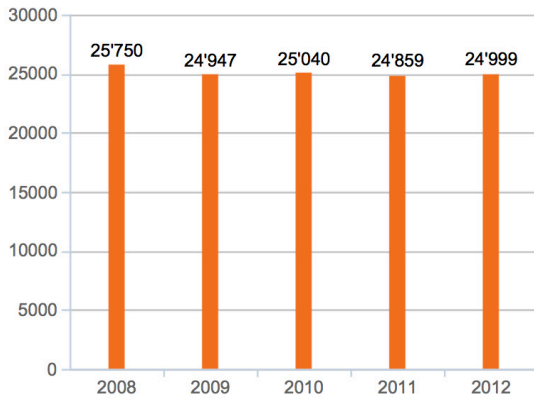
² Due to new calculation bases, the sales of the sustainable labels are available for the first time as of 2009.

³ Greenhouse gas emissions from combustibles and fuel consumption, cooling agent losses (from 2008) and power consumption (in accordance with Swiss consumption mix at 154g CO₂ eq/kWh power). Scope 1 and 2 in accordance with Greenhouse Gas Protocol.

Key Charts 2012

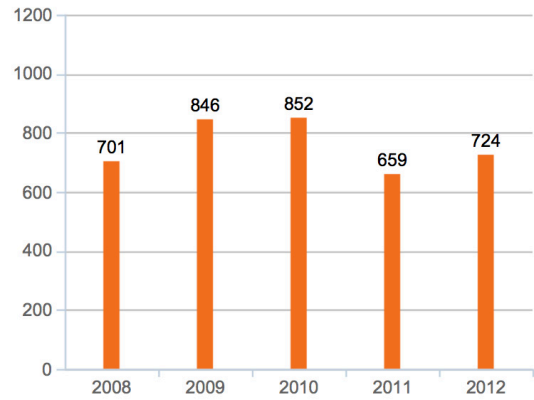
Income

[in million CHF]



Profit¹

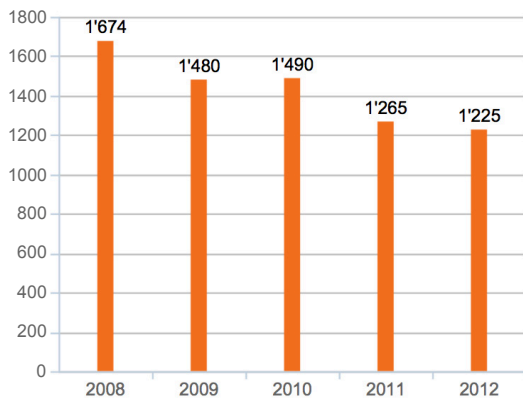
[in million CHF]



¹ Before effect from pension plans.

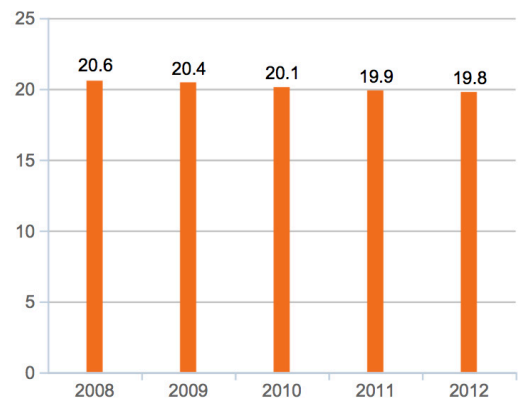
Investments

[in million CHF]



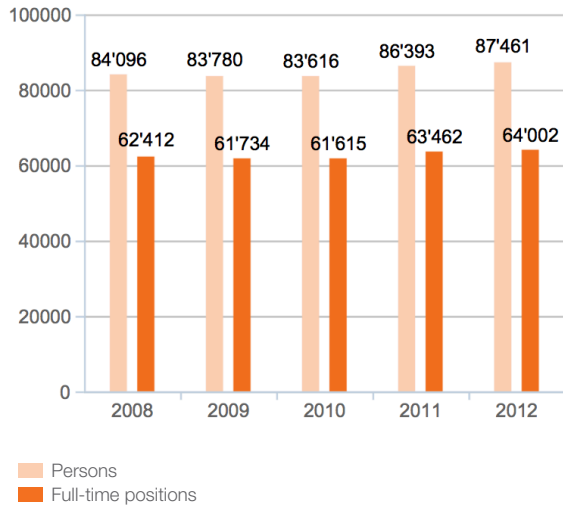
Market share Migros Group

[in %]



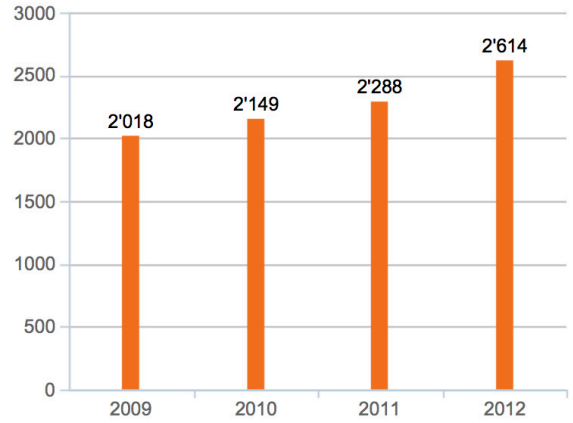
Workforce Migros Group

[nombre de personnes]



Total sales of sustainable labels²

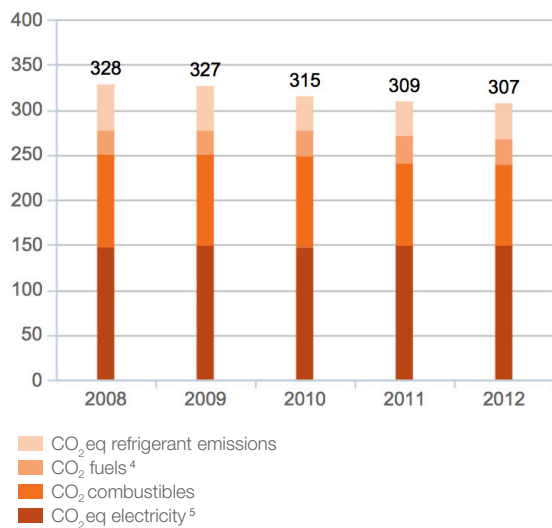
[in million CHF]



² Due to new calculation bases, the sales of the sustainable labels are available for the first time as of 2009.

Greenhouse gas emissions (GHG), absolute

[in 1'000 tonnes of CO₂eq]



³ Scope of greenhouse gas emissions according to Greenhouse Gas Protocol
⁴ Own vehicle fleets of the Migros Cooperatives and Scania
⁵ In accordance with Swiss consumption mix at 154g CO₂eq/kWh power

Waste disposal

[in 1'000 tonnes]

