

Facts & Figures 2022

MIGROS

Legal information

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**We are committed
each day to improving
society and people's
quality of life.**

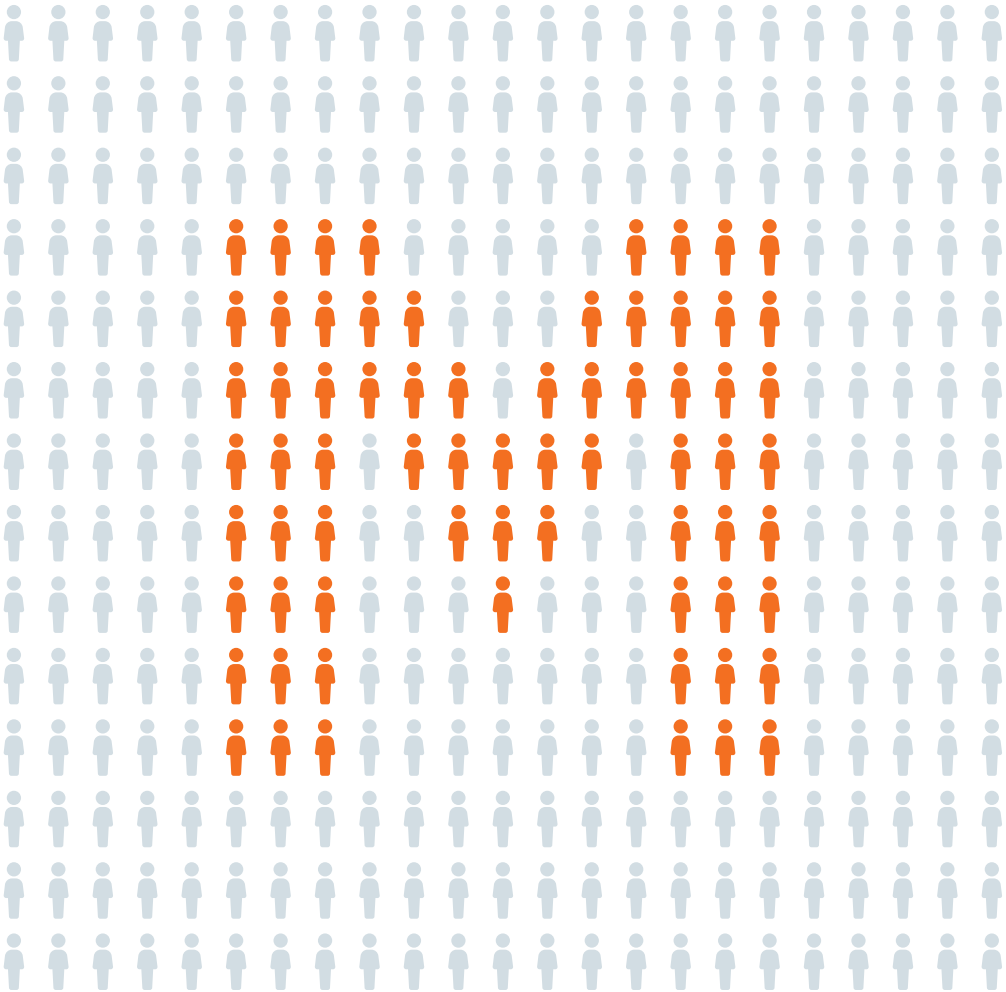
**The raison d'être is what drives
the entire Migros Group.**



Migros Group

Cooperative members

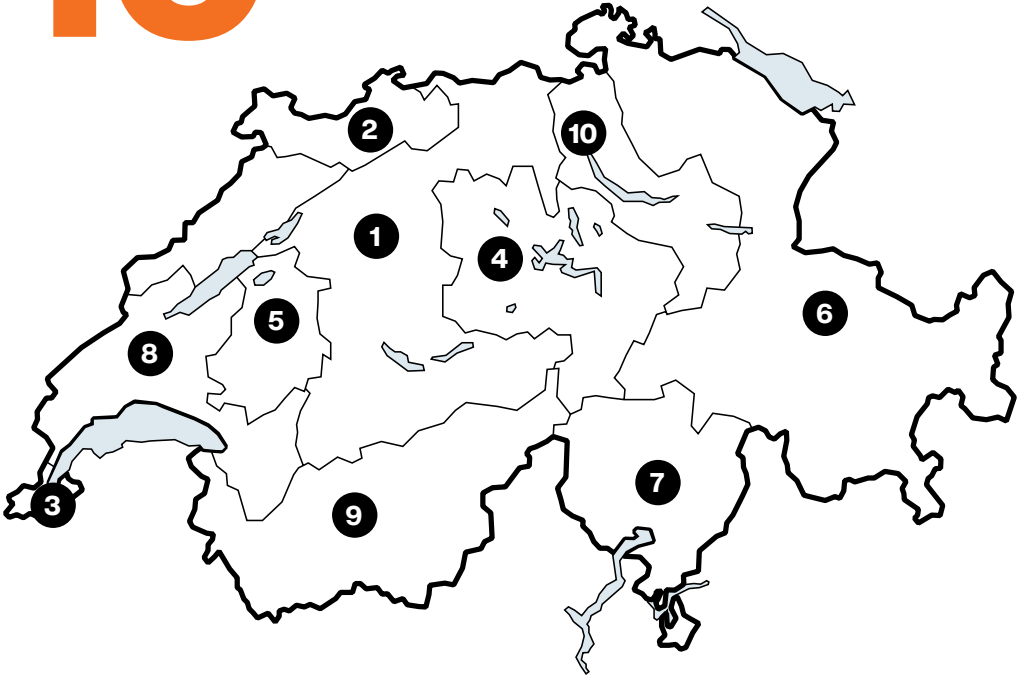
2.31 million



Migros has more than **2.31 million** Cooperative members.

Cooperatives

10

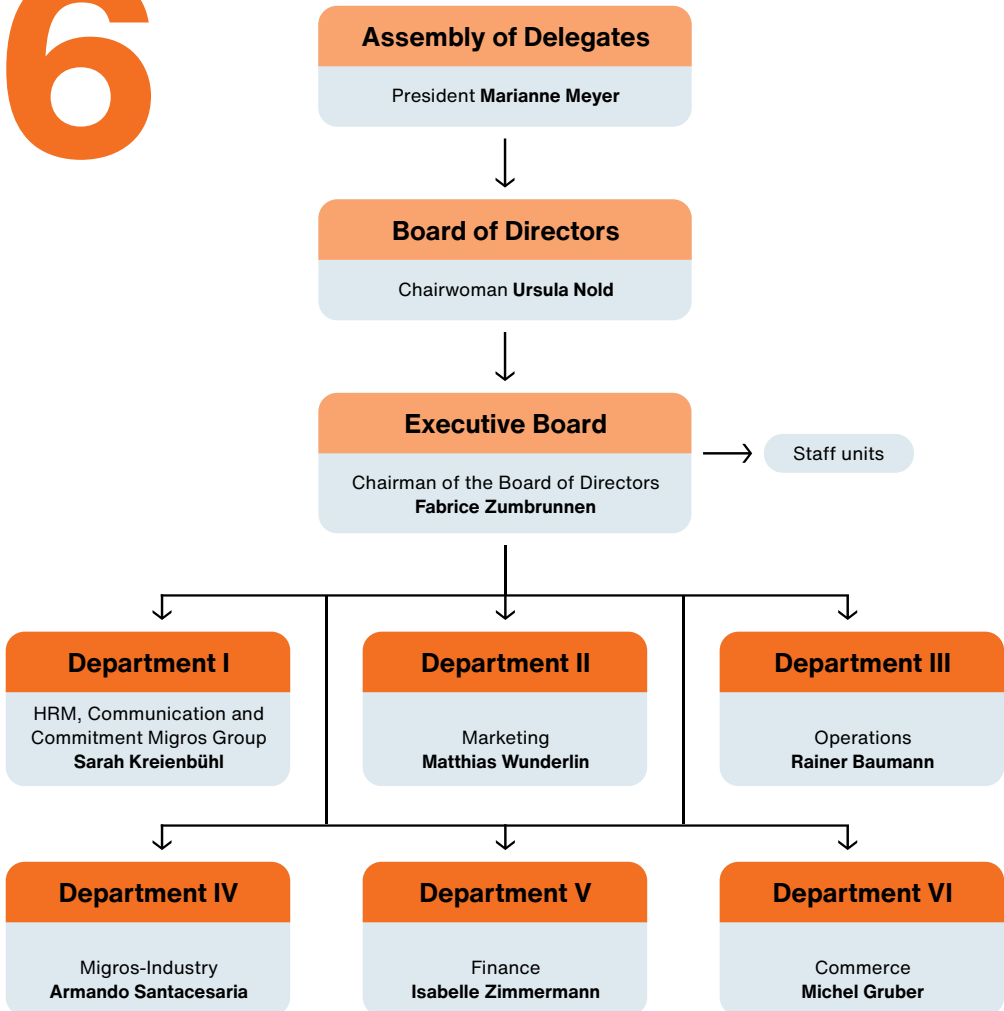


- ❶ Aare
- ❷ Basel
- ❸ Geneva
- ❹ Lucerne
- ❺ Neuchâtel-Fribourg
- ❻ Eastern Switzerland
- ❼ Ticino
- ❽ Vaud
- ❾ Valais
- ❿ Zurich

The ten regional Cooperatives manage the core business of Migros and all have their own executive bodies.

Federation of Migros Cooperatives

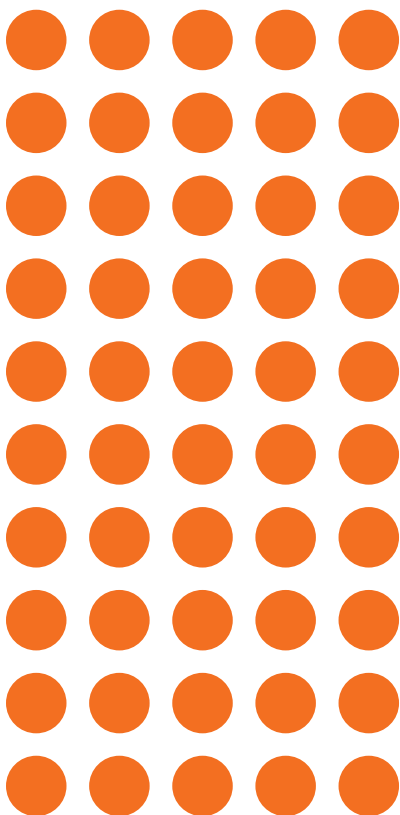
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The Executive Board is responsible for the operational management of the Federation of Migros Cooperatives. The six departments perform various functions for the entire Migros Group.

Subsidiaries & participatory interests

50



Migros-Industry

Retail, health and travel companies

Migros Bank

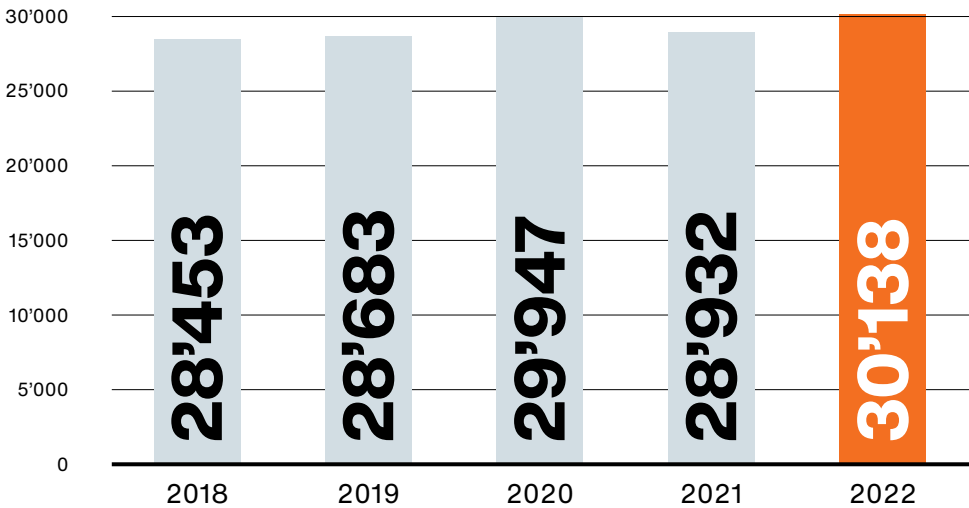
Foundations

About 50 companies and foundations belong to the Federation of Migros Cooperatives.

Sales

30.1 billion

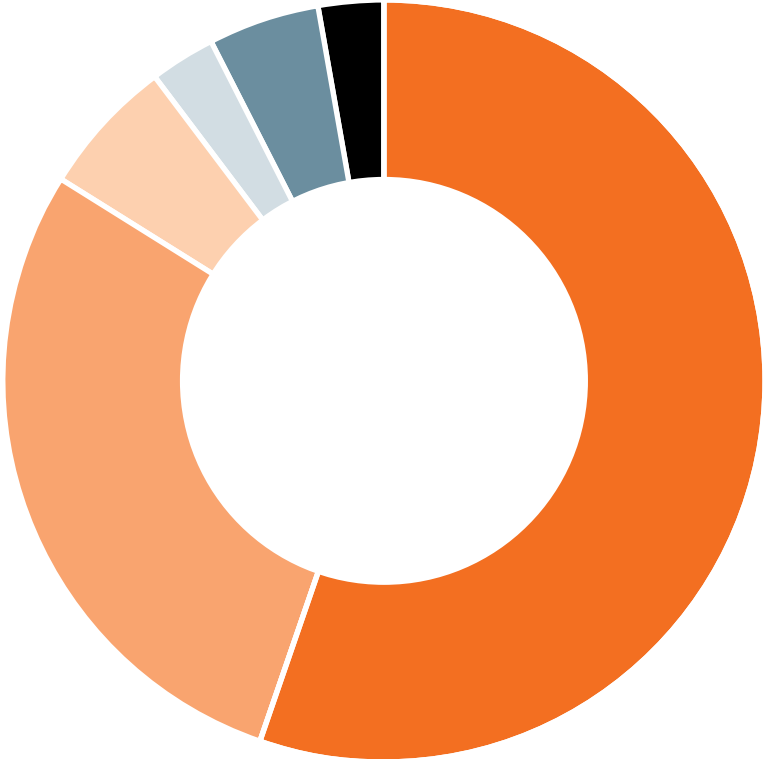
in CHF million



Group sales increased by 4.2% in comparison with the previous year to CHF 30.138 billion.

Sales by segment

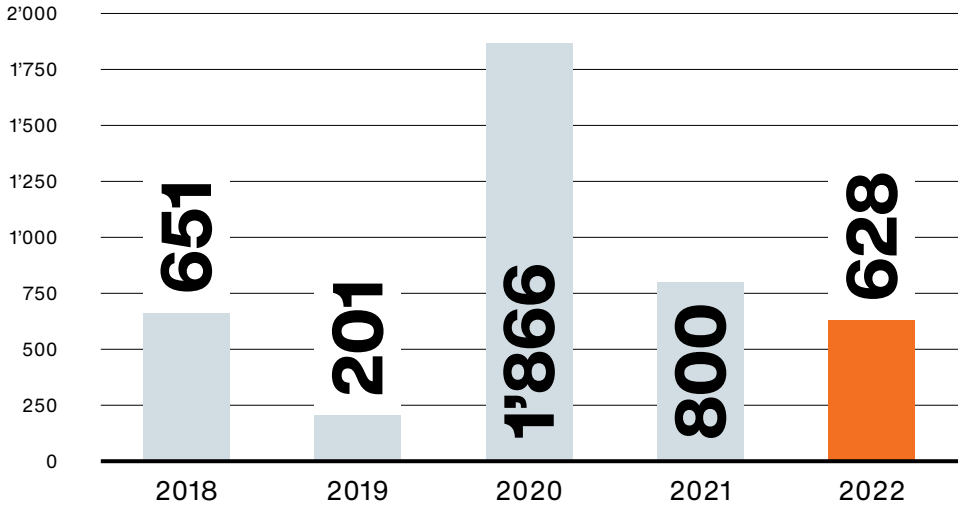
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● Cooperative Retailing	55.3%
● Commerce	28.7%
● Migros-Industry	5.8%
● Financial Services	2.8%
● Travel	4.8%
● Other	2.5%

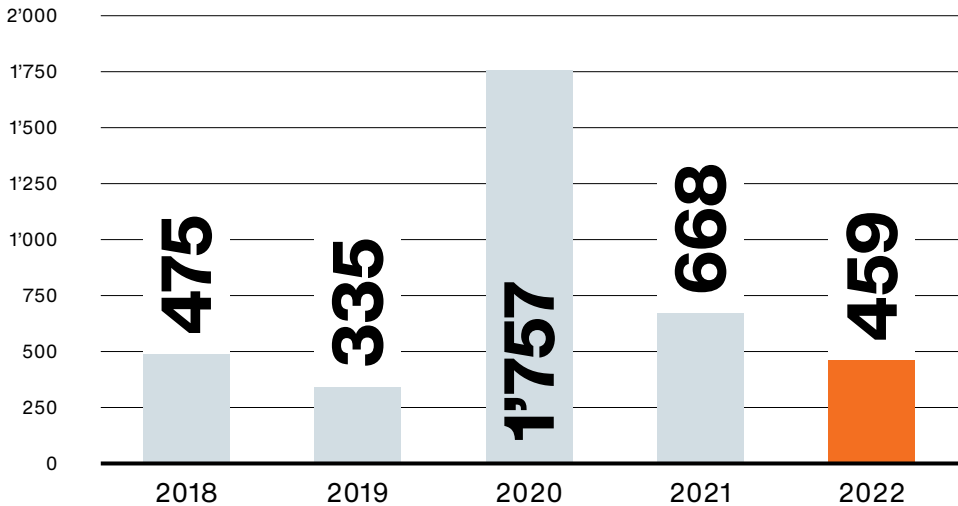
EBIT

Earnings before interest and taxes
in CHF million



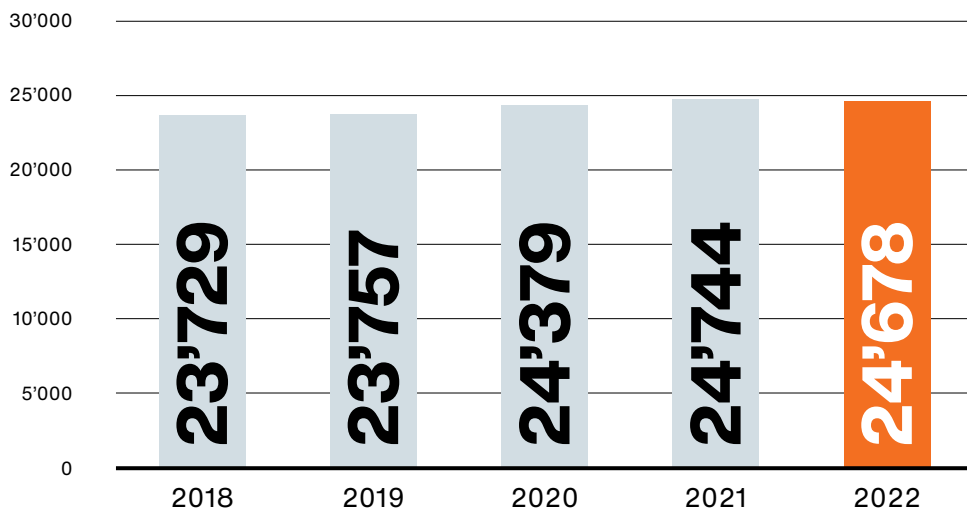
Profit

in CHF



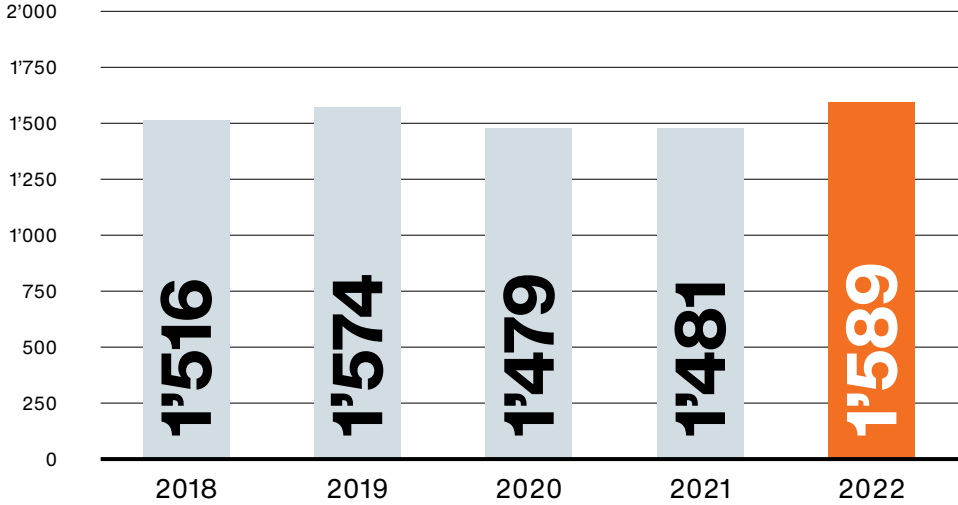
Retail sales

Sales by retail and commercial companies
in CHF million



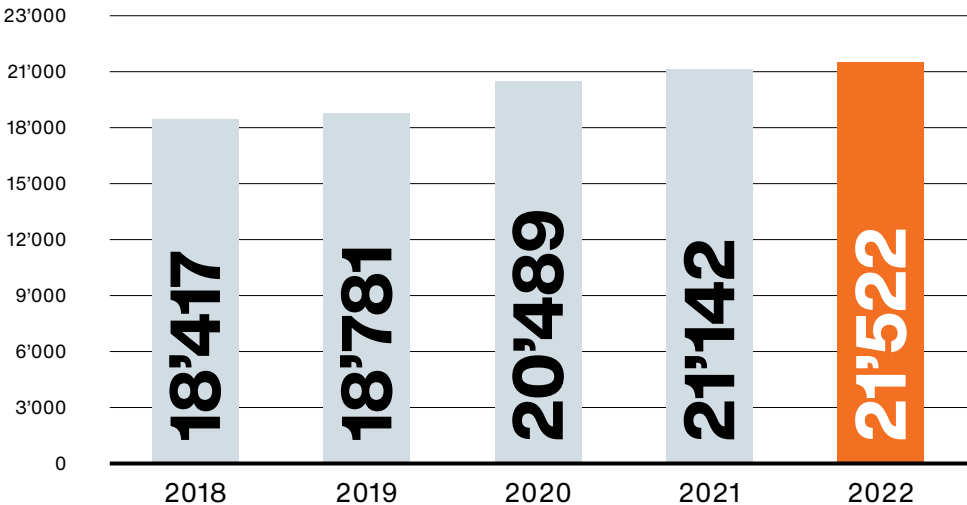
Investments

in CHF million



Equity

in CHF million



2

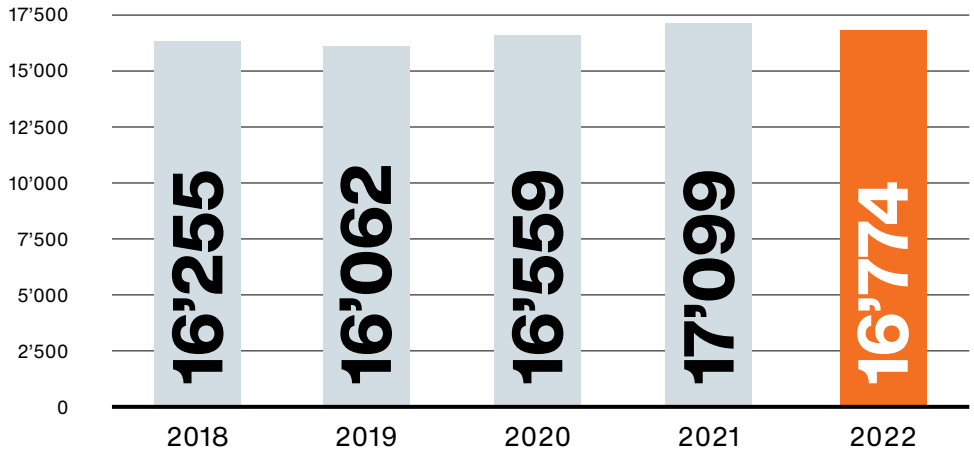
Strategic business units

Cooperative Retailing

The Migros Group recorded further growth in its online business in 2022. In-store retailing was affected by a return to normal after the pandemic. At CHF 16.774 billion, the consolidated sales of Cooperative Retailing were down slightly (-1.9%).

Sales of the Cooperatives*

Earnings before interest and taxes
in CHF million



* Cooperatives including subsidiaries
in Switzerland and abroad

46.5%

sales growth in catering segment
change from previous year

Sales figures

	Number of sites		Sales area m ²	
	2022	2021	2022	2021
Distribution sites Switzerland				
Migros sites				
M	372	368	309'134	301'309
MM	213	212	490'263	487'516
MMM	50	50	364'286	369'332
Total	635	630	1'163'683	1'158'157
MParcs/specialist market centres/Obi ¹	40	40	245'487	244'129
Single-line stores ²	62	53	38'208	33'468
Total	102	93	283'695	277'597
Independent gastronomy businesses	11	12	1'513	1'561
Total sites	748	735	1'448'891	1'437'315
Distribution lines Switzerland				
Supermarkets				
M, MM and MMM	635	630	959'333	950'945
Alnatura ³	20	19	7'566	7'624
Other supermarkets ⁴	9	9	13'996	13'605
Total supermarkets	664	658	980'895	972'174
Specialist markets				
Do it + Garden	41	41	97'324	96'685
Micasa	36	35	70'046	69'434
SportXX	69	65	83'643	79'561
Melectronics	98	101	38'574	39'636
Obi DIY superstore/garden	11	11	90'069	90'069
Total specialist markets	255	253	379'656	375'385
Gastronomy				
Total gastronomy⁵	227	235	83'811	89'756

	Number of sites		Sales area m ²	
	2022	2021	2022	2021
Distribution sites other countries				
France (Migros France)				
MMM	2	2	10'883	10'883
MM	1	1	1'638	1'638
Germany				
Tegut	315	296	313'040	313'040
Total other countries	318	299	325'561	325'561
Wholesaling cooperatives and other				
Migros Partners	51	49	-	-
VOI	65	61	-	-
Leisure and foundations				
Aquaparcs ⁶	2	2	-	-
Sportparcs	3	3	-	-
Golfparcs	6	8	-	-
“Park im Grünen” and Monte Generoso foundations	5	5	-	-

1 Site may include super/hypermarket branches

2 Outlets, Alnatura Bio supermarkets, independent Outdoor by SportXX stores, etc.

3 Alnatura is now shown separately; the area was previously assigned to M/MM/MMM sites

4 Integrated into MParcs or specialist market centres

5 M-Restaurants, Take Aways and other gastronomy formats (Kaimug, Hitzberger, Coffee & Time)
Säntispark, Bernaqua

6 Säntispark, Bernaqua

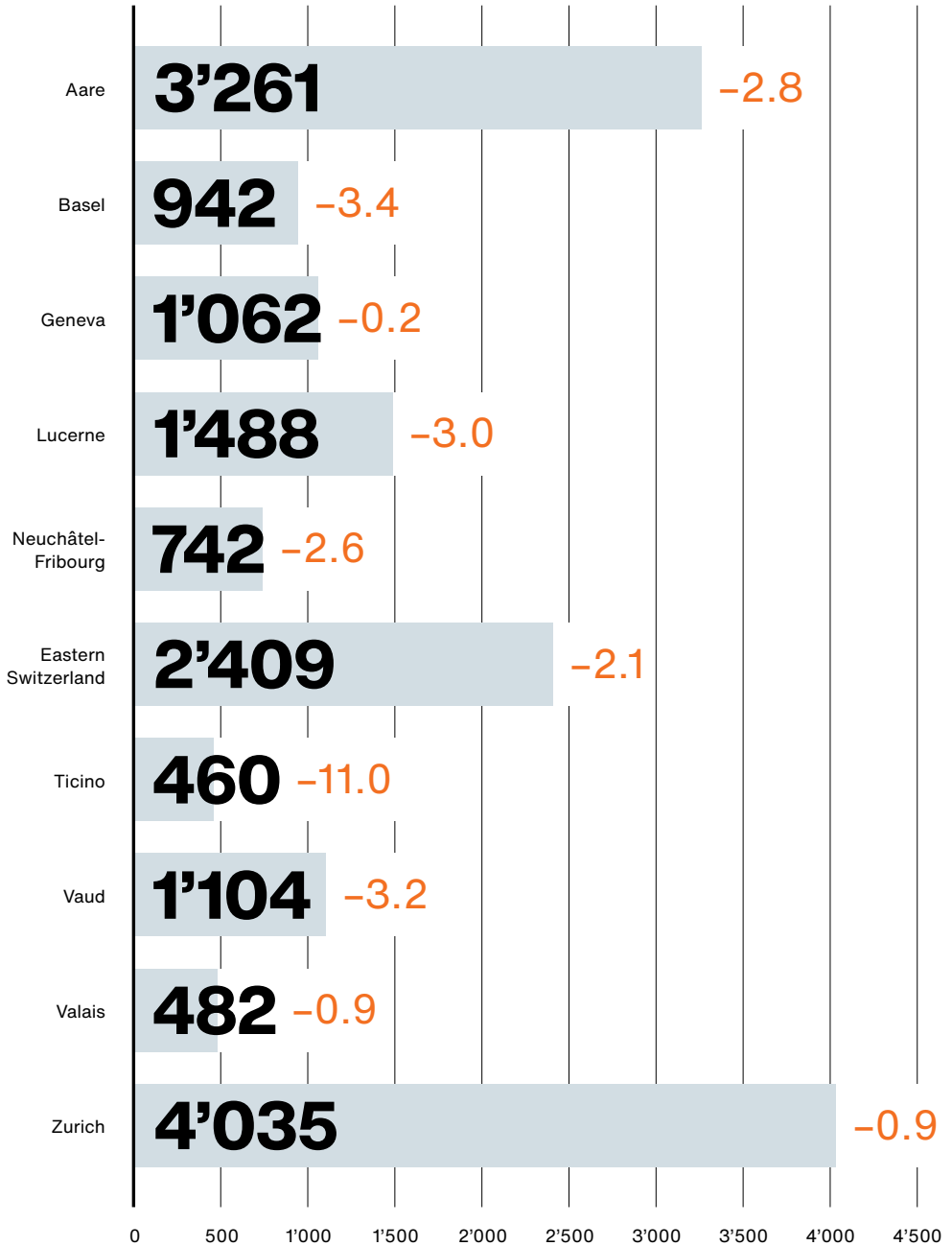
The ten Cooperatives

	Cooperative members	Employees*	Management
Aare	543'932	9'583	Reto Sopranetti
Basel	170'099	2'955	Anita Weckherlin
Geneva	135'651	2'493	Philippe Echenard
Lucerne	208'230	5'114	Guido Rast
Neuchâtel-Fribourg	127'743	1'790	Jean-Marc Bovay
Eastern Switzerland	427'624	9'022	Peter Diethelm
Ticino	104'902	1'222	Mattia Keller
Vaud	162'794	2'946	Anton Chatelan
Valais	86'624	1'353	Max Alter
Zurich	340'340	7'066	Jörg Blunski

* annual average

Net sales

Cooperatives including subsidiaries in Switzerland and abroad
in CHF million **Change from previous year in %**



Commerce

The Commerce Department is responsible for Migros' Convenience and Discount food retail sub-segments. It also drives online growth with Digitec Galaxus and Ex Libris. Market share was further increased in 2022.

Net revenue from goods and services sold

in CHF million

	2022	2021
Denner AG	3'685	3'808
Migrol AG	1'795	1'450
Digitec Galaxus	2'207	2'054
migrolino AG	784	747
Ex Libris AG	119	134
Other companies	5	5
Total	8'595	8'198

Distribution network Commerce

Number of sites

	2022	2021
Denner: stores, satellites and Denner Express	860	850
Migrol petrol stations	310	310
Migrol shops	46	49
Migrol Fast Charging stations	18	15
migrolino/mio/goods shops	366	337
Ex Libris	15	14
Digitec Galaxus	10	10

Migros-Industry

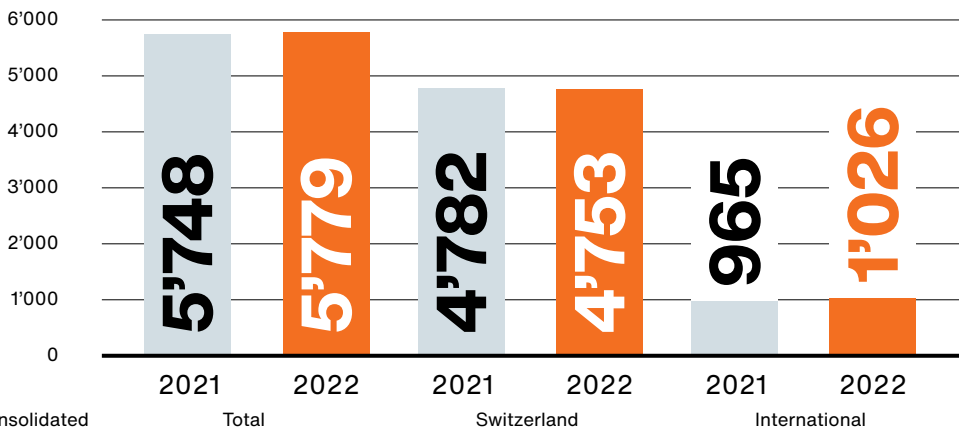
In 2022, Migros-Industry generated sales of CHF 5.779 billion (+0.5%) in a challenging market environment. Growth was driven mainly by the expansion abroad.

With its industrial companies, Migros is one of the world's biggest producers of own-brand products. It also supplies its products and services to numerous third-party customers in Switzerland and abroad.

Migros-Industry employed an average of 13'321 people in 2022. As a committed trainer, it trained a total of 513 apprentices in more than 30 occupations.

Sales performance

Net sales in CHF million*



* consolidated

Financial Services

Migros Bank saw significant growth in earnings and volumes. Across all business divisions, operating income increased by 7.8% to CHF 703 million in the reporting year.

➤ migrosbank.ch

Migros Bank

Including subsidiaries in CHF million

	2022	2021	Change in %
Income from financial services business	833	762	9.3
Earnings before interest and taxes	288	233	23.7
Employees	1'823	1'722	

Travel

Hotelplan Group generated sales of CHF 1'434.9 million, representing an increase of 122.5 % on the previous year. The Migros Group benefited from pent-up demand after the pandemic.

➤ [hotelplan.com](https://www.hotelplan.com)

Hotelplan Group

in CHF million

	2022	2021	Change in %
Sales	1'435	645	122.5
Earnings before interest and taxes	26	-41	162.8
Employees	2'117	1'900	9.6

Services

Migros systematically invests in future-oriented technological solutions. The main focus is on digitalising the business units, transforming the supply chain and positioning the company as an attractive tech employer.

110'000

Migros sent about 110'000 consignments by rail in the reporting year

5'000

Around 5'000 technology jobs at Migros

400'000

Around 400'000 pallet spaces for effective distribution logistics

3

Employees

Personnel figures

The Migros Group generated record sales in 2022, due in no small part to its dedicated employees.

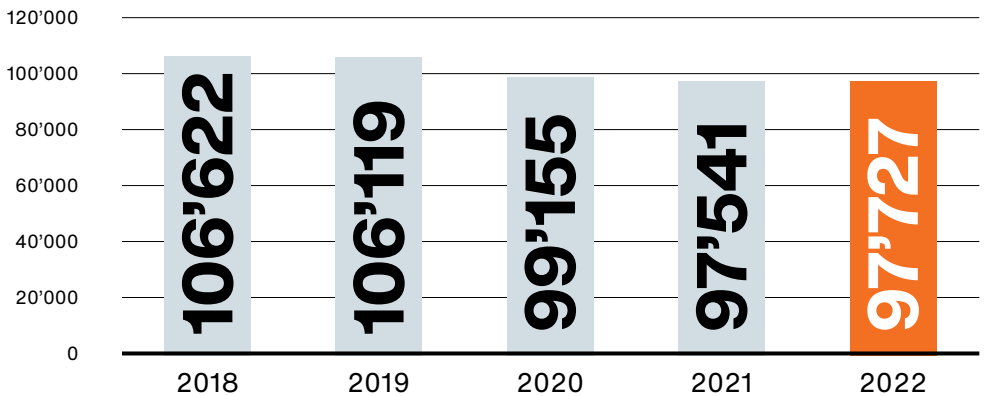
In 2022, the Migros Group employed an average of 97'727 people in more than 100 companies and remains the largest private employer in Switzerland. The number of employees was almost unchanged from the previous year (+0.2%).

Although the workforce shrank slightly in Cooperative Retailing (-2.0%) and Commerce (-2.1%), the number of employees increased significantly in the health segment. After the pandemic-related decline of previous years, the number of people employed in the travel industry rose again.

Workforce

Number (annual average)

Basis: number of employees, consolidated companies in Switzerland and other countries

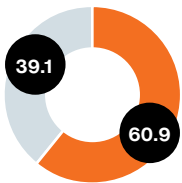
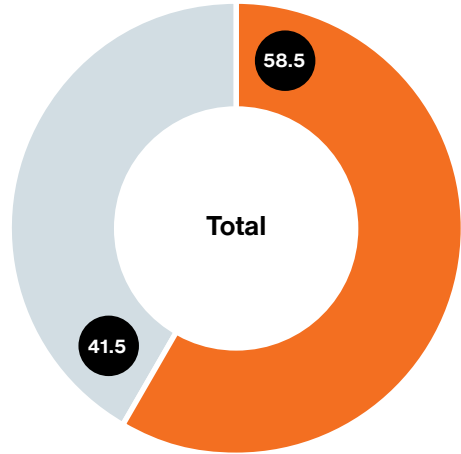


Employees

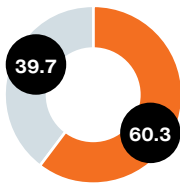
Employees by gender

in %

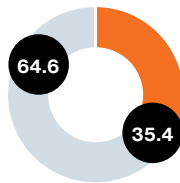
- Women
- Men



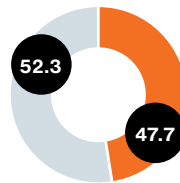
Cooperative Retailing



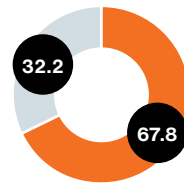
Commerce



Migros-Industry



Financial Services



Travel

Of the Migros Group's total workforce of 97'727, 88% were employed in Switzerland and 58.5% were female. Of the 85'855 employees in Switzerland, about half worked part time and 70% were covered by a collective labour agreement.

The average age of the employees was 40.8 years (2021: 41.5 years): 26.3% were under 30, 45.5% were aged 31–50 and 28.1% were over 50.

4

Responsibility

Sustainable development

Ambitious climate targets, products with a transparent sustainability rating and stronger efforts to tackle food waste: Migros made excellent progress in all strategic areas in 2022.

The Migros Group has set itself the ambitious climate target of achieving net zero by 2050. In 2022, the main focus was on the introduction of a voluntary climate contribution when shopping on Migros Online and the expansion of the electric charging station network.

With M-Check, Migros has been offering a high level of transparency in terms of sustainability since 2021. M-Check was expanded by two additional criteria. Migros also signed a federal agreement to combat food waste.

1.2%

Increase in sales of organic food in Migros supermarkets compared with the previous year.

>4'700

Number of products with the M-Check label on the packaging.

83

Number of branches that offered the Migros plastic collection sack at the end of 2022.

-55.8%

Reduction in operations-related greenhouse gas emissions by the Migros Group compared with the reference year 2019.

Health

Migros stepped up its activities in the health sector in 2022 to give Swiss residents better access to integrated care.

Together with other relevant stakeholders in the healthcare sector, the Medbase Group launched the digital health ecosystem Compassana in the reporting year.

With WePractice, Migros also increased its involvement in the fields of psychotherapy and psychology in 2022.

With 36 locations, the dental start-up BestSmile has established itself as the market leader in aesthetic tooth correction.

iMpuls	↗ migros-impuls.ch
MiSENSE AG	↗ misenso.ch
Medbase Group	↗ medbase.ch
	↗ medbase-apotheken.ch
	↗ zahnarztzentrum.ch
V-Love	
BestSmile	↗ bestsmile.com
WePractice and	↗ wepractice.ch
HelloBetter	↗ helloworldbetter.de

Migros Commitment

Each year, Migros contributes more than CHF 156 million towards social causes. The initiatives of Migros Culture Percentage, the Migros Pioneer Fund and the Migros Aid Fund are combined and communicated under the Migros Commitment brand.

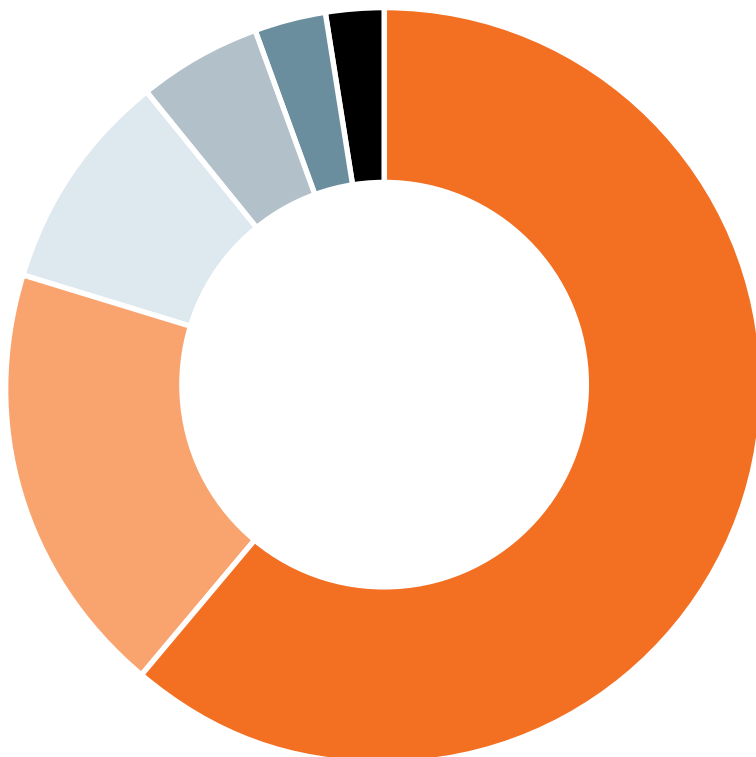
In 2022, Migros Culture Percentage invested CHF 139 million in culture, society, education, leisure and the economy. The permanent institutions include GDI, Ferrovia Monte Generoso and the Migros Museum of Contemporary Art.

With the Migros Pioneer Fund, Migros extended its social commitment in 2012 to other companies of the Migros Group. CHF 16 million was made available in the reporting year (CHF 16 million spent).

➤ [migros-engagement.ch](https://www.migros-engagement.ch)

Expenditure Migros Culture Percentage

Distribution by sector 2022



● Education	61.3%
● Culture	18.6%
● Leisure	9.4%
● Society	5.2%
● Administration	3.1%
● Economy	2.4%

Further information

↗ **migros.ch**

↗ **report.migros.ch**



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